Hanley Castle High School Curriculum Outline for parents: **BUSINESS STUDIES**

		Autumn Term	Spring Term	Summer Term
Year 11	**Topic** Big question / Overview	**Human Resources and Operations Management** How do businesses organise and manage their workforce and operations effectively? Students investigate organisational structures, recruitment and selection, training, motivation, organisational change, production methods, quality and customer service.	**Finance and Influences on Business** How do financial performance and external factors affect business success? Students study business calculations, financial statements and the impact of economic and ethical influences on businesses.	**GCSE Revision and Examination Preparation** How can business knowledge be applied effectively in examinations and real business contexts? Students revisit all GCSE content through targeted revision, exam practice, case studies and application of business theory.
	Disciplinary knowledge/skills	Organisational structures and chains of command • Recruitment and selection processes • Staff training and development • Motivation theories and methods • Organisational change and business growth • Production methods and operational efficiency • Quality assurance and customer service • Application and evaluation of business decisions	Calculating average rate of return (ARR) • Calculating and interpreting interest rates • Understanding financial statements • Analysing business performance • Understanding ethical and environmental considerations • Evaluating economic influences on business • Developing extended examination responses and evaluation skills	Interpreting command words • Developing examination technique • Applying BLT, AJIM and SCORE frameworks • Analysing case studies • Making justified business decisions • Writing effective 6-, 9- and 12-mark responses • Consolidating knowledge across all GCSE units
	New vocabulary	Hierarchy, Organisational Structure, Span of Control, Delegation, Recruitment, Selection, Training, Motivation, Productivity, Quality Assurance, Quality Control, Customer Service, Flow Production, Batch Production, Job Production.	Average Rate of Return (ARR), Statement of Financial Position, Income Statement, Gross Profit, Net Profit, Liquidity, Ethical Trading, Sustainability, Globalisation, Economic Environment, Business Performance.	Revision, Evaluation, Analysis, Justification, Interpretation, Command Words, Business Strategy, Examination Technique.
	Links to …	**Mathematics** – productivity calculations and performance measures. **Psychology/PSHE** – motivation and behaviour in organisations. **Careers** – human resources, operations and management pathways. **English** – communication and interview skills.	**Mathematics** – financial calculations and interpretation of accounts. **Geography** – globalisation and sustainability. **Citizenship** – ethics and corporate responsibility. **Careers** – finance, accounting and business consultancy.	**All Subjects** – revision techniques, exam preparation and analytical thinking. **English** – extended written responses. **Mathematics** – quantitative business analysis. **Careers** – preparation for further study and employment.